



# Banking and Financial Services



## Why pursue the study of finance?

Studying banking and financial services gives you the skills that prepare you for an exciting and lucrative career in the banking industry, as well as the ability to manage and grow your own money successfully. You will have the opportunity to choose from a wide variety of career options. Professions in banking and financial services can be found all over the world in banks, credit unions, credit card companies, consumer finance companies, brokerage firms, mortgage lenders, corporations, private financial firms, government, and more.

## Careers in Banking and Financial Services

### Personal Financial Advisors

Avg. Starting Salary:  
**\$52,600**

Average Salary:  
**\$117,100**

Job Growth: **21.6%**

### Loan Officers

Avg. Starting Salary:  
**\$28,600**

Average Salary:  
**\$74,000**

Job Growth: 20.3%

### Credit Counselors

Avg. Starting Salary:  
**\$37,200**

Average Salary:  
**\$47,800**

Job Growth: 25.7%

Other careers include commercial banker, corporate banking officer, loan analyst, loan processor, and mortgage broker, among many others.

Notes: Data for Collin County obtained from JobsEQ and O\*Net. Average salaries are as of 2022 and job growth is projected from 2022-2029. The earning potential for employees with certifications and Associate of Applied Science degrees may exceed the average salary. Some of the above job titles may require a bachelor's degree. Collin College's associate degree program provides a foundation in the discipline's core concepts and credits that may apply toward a bachelor's degree.

For more information go to  
[www.collin.edu/departments/banking/](http://www.collin.edu/departments/banking/).

Collin College is an equal opportunity institution and provides educational and employment opportunities without discrimination on any basis protected by applicable law.

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## Choose Your Education

**Associate of Applied Science  
Banking and Financial Services**  
(60 credit hours)

### Certificate Level 1

**Banking**  
(18 credit hours)

**Financial Services**  
(18 credit hours)



## Skills you will learn with Collin College's program

- Negotiations
- Investments
- Commercial Lending
- Home Loans
- Sales
- Communication
- Leadership
- Interpersonal Skills

## Contact Information

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