

## Collin College - Continuing Education COURSE SYLLABUS

<b>COURSE INFORMATION</b>
---------------------------

**Course Number:** REAL 7800

**Course Title:** Flipping Texas

**Course Description:** Learn how to research and evaluate properties, buy properties below market value and turn properties into profits. Topics covered will include: how to bid on HUD and foreclosure properties, estimating rehab costs, obtaining a loan, types of loans available, methods investors use to find distressed properties, creative exit strategies for investors, as well as tax benefits of owning investment property. Discussions will include specific areas in North Texas.

**Suggested Course Prerequisite(s):** None

**Student Learning Outcomes:**

1. Learn how to research and evaluate properties
2. Identify ways to obtain loans
3. Create exit strategies
4. Bidding on HUD homes

**Refund Policy:** Please refer to [www.collin.edu/ce/infoRegistrar.html](http://www.collin.edu/ce/infoRegistrar.html) for our refund policy. No refunds after the start time of the first class.

**Americans with Disabilities Act:** Collin College will adhere to all applicable federal, state and local laws, regulations and guidelines with respect to providing reasonable accommodations as required to afford equal opportunity. It is the student's responsibility to contact the ACCESS office, SCC-D140 or 972.881.5898 (V/TTD: 972.881.5950) to arrange for appropriate accommodations. See the current *Collin Student Handbook* for additional information.

**Course Sessions:** Listed are guidelines to indicate all topics that will be covered during your course. Do not plan your personal calendar based on these sessions. Your instructor will give you a calendar for your class that will indicate specific topics, assignments, and days.

**Lesson Plan – by week or session:**

**Session 1:** Introductions, class overview, establishing goals, building your team, guest speaker – Mortgage

**Session 2:** Define investment property, different types of investment properties, how to find properties, guest speakers – Insurance & Foreclosures

**Session 3:** HUD properties, HUD contracts, guest speaker – Rehab

**Session 4:** Evaluate & rehab properties, staging & pricing right, exit strategies, guest speaker – staging