



AAS Real Estate Management
Guided Pathway
Effective for the 2022-2023 Catalog

First Year - Collin College

FIRST SEMESTER	SECOND SEMESTER
RELE 1300 Contract Forms and Addenda	BMGT 1305 Communication in Management
RELE 1301 Principles of Real Estate I	BUSG 2309 Small Business Mgmt./Entrepreneurship
RELE 1311 Law of Contracts	Ⓢ ENGL 1301 Composition or ENGL 2311
RELE 1319 Real Estate Finance	Ⓢ Mathematics (see list below)
RELE 1338 Principles of Real Estate II	*Real Estate Elective
RELE 2301 Law of Agency	
18 credit hours	15 credit hours

Second Year - Collin College

FIRST SEMESTER	SECOND SEMESTER
RELE 1321 Real Estate Marketing	Ⓢ ECON 2301 Introduction to Economics or ECON 2301, or ECON 2302
MRKG 1301 Customer Relationship Management	MRKG 2349 Advertising & Sales Promotion (Capstone) or RELE 1380 Cooperative Education-Real Estate
Ⓢ ENGL 1302 Composition II or ENGL 2311	Ⓢ Speech (see list below)
Ⓢ Social/ Behavioral Science (see list below)	Ⓢ Humanities/Fine Arts (see list below)
Business Elective	
15 credit hours	12 credit hours

AAS Real Estate Management

Contact your advisor at Collin College for information about applying for your associate degree.

Ⓢ Core Curriculum transferrable to any public college or university in Texas.

Collin Options:

Real Estate Elective: **RELE 1303** or **RELE 1325**

Business Elective: **BCIS 1305, BUSI 1301, BUSI 1307, BUSI 2301, BMGT 1307, BMGT 1327, BMGT 1344, LMGT 1319, LMGT 1325** or **LMGT 2330**

Humanities/Fine Arts - choose one from: **HIST 2311, 2312, 2321, 2322, HUMA 1301, PHIL 1301, 1304, 2303, 2306, 2307, 2321, ARTS 1301, 1303, 1304, 1313, DANC 2303, DRAM 1310, 2361, 2362, 2366, MUSI 1306, 1307, 1310**

Speech – choose one from: **SPCH 1311, 1315, 1321**