

### First Year - Collin College

FIRST SEMESTER	SECOND SEMESTER
BCIS 1305 Business Computer Applications	INSR 1345 Commercial Liability Risk Management & Insurance
BUSI 1307 Personal Finance	INSR 1374 Personal Lines Insurance Underwriting
<sup>c</sup> ENGL 1301 Composition I	MATH 1342 Elementary Statistical Methods
INSR 1301 Commercial Insurance	<sup>c</sup> Humanities / Fine Arts (see list below)
INSR 1305 Personal Insurance	<sup>c</sup> Speech (see list below)
15 credit hours	15 credit hours

### Second Year - Collin College

FIRST SEMESTER	SECOND SEMESTER
BMGT 1344 Negotiations & Conflict Management	BMGT 2303 Problem Solving & Decision Making <sup>1</sup>
INSR 1351 Essentials of Risk Management	INSR 1355 The legal Environment of Insurance (Capstone)
INSR 1353 Insurance Operations	INSR 1375 Insurance Data Analytics
MRKG 2333 Principles of Selling	INSR 2319 Liability insurance Claims Adjusting
<sup>c</sup> Social/Behavioral Sciences (see list below)	INSR 2340 Multiline Insurance Sales & Marketing
15 credit hours	15 credit hours

### AAS Insurance Management - Insurance Industry Track

Contact your advisor at Collin College for information about applying for your associate degree.

<sup>c</sup> Core Curriculum transferrable to any public college or university in Texas.

<sup>1</sup> May substitute BUSG 2380

### Texas A&M University – Commerce

7-Week Term		7-Week Term	
ENG 1302 Written Argument/Research	3 hrs	HIST 1301 US History to 1877	3 hrs
Degree Pathway	3 hrs	Creative Arts or Lang., Philosophy & Culture (one not completed)	3 hrs
7-Week Term		7-Week Term	
HIST 1302 US History from 1865	3 hrs	PSCI 2305/GOVT 2305 Federal Government	3 hrs
Life and Physical Science	3 hrs	Life and Physical Science	3 hrs
7-Week Term		7-Week Term	
PSCI 2306/GOVT 2306 Texas Government	3 hrs	ORGL 3311 Foundations of Organizational Leadership	3 hrs
300/400 Upper-Level Professional Development Elective	3 hrs	ORGL 3321 Organizational Communication	3 hrs
7-Week Term		7-Week Term	
ORGL 3322 Organizational Ethics	3 hrs	ORGL 3332 Organizational Behavior	3 hrs
ORGL 3331 Data-Driven Decision Making	3 hrs	ORGL 4341 Leadership Theory	3 hrs
7-Week Term		7-Week Term	
ORGL 4342 Leading Diverse and Inclusive Teams	3 hrs	ORGL 4352 Capstone I	3 hrs
ORGL 4343 Leading Change	3 hrs	ORGL 4361 Capstone II	3 hrs

This is not an official degree plan and subject to change at both institutions. Please visit with an advisor or check online for updates. For questions concerning the A&M Commerce section of this degree plan contact [CIDadvising@tamuc.edu](mailto:CIDadvising@tamuc.edu).

### BAAS Organizational Leadership

**Collin Options:**

Humanities / Fine Arts Component

**DANC** 2303 **ENGL** 2322, 2323, 2327, 2328, 2332, 2333, 2341 **HIST** 2311, 2312, 2321, 2322 **HUMA** 1301 **MUSI** 1306, 1307, 1310 **PHIL** 1301, 1304, 2303, 2306, 2307, 2321 **DRAM** 1310, 2361, 2362, 2366 **ARTS** 1301, 1303, 1304, 1313

Social / Behavioral Sciences Component

**ANTH** 2302, 2346, 2351 **ECON** 1301, 2301, 2302 **GOVT** 2305, 2306 **HIST** 1301, 1302, 2301 **PSYC** 2301 **SOCI** 1301, 1306

Speech Options

**SPCH** 1311, 1315, 1321