



AAS Insurance Management
Guided Pathway
Effective beginning with the 2023-2024 catalog

First Year - Collin College

| FIRST SEMESTER | SECOND SEMESTER |
|--|--|
| BCIS 1305 Business Computer Applications | INSR 1345 Commercial Liability Risk Management and Insurance |
| BUSI 1307 Personal Finance | INSR 1374 Personal Lines Insurance Underwriting |
| ^c ENGL 1301 Composition I | ^c Mathematics (see list below) |
| INSR 1301 Commercial Insurance | ^c Humanities / Fine Arts (see list below) |
| INSR 1305 Personal Insurance | ^c Speech (see list below) |
| 15 credit hours | 12 credit hours |

Second Year - Collin College

| FIRST SEMESTER | SECOND SEMESTER |
|---|--|
| BMGT 1344 Negotiations and Conflict Management | BMGT 2303 Problem Solving and Decision-Making or BUSG 2380 |
| INSR 1351 Essential of Risk Management | INSR 1355 The Legal Environment of Insurance |
| INSR 1353 Insurance Operations | INSR 1375 Insurance Data Analytics |
| MRKG 2333 Principles of Selling | INSR 2319 Liability Insurance Claims Adjusting |
| ^c Social / Behavioral Science (see list below) | INSR 2340 Multiline Insurance Sales and Marketing |
| 12 credit hours | 15 credit hours |

AAS Insurance Management - Insurance Industry Track

Contact your advisor at Collin College for information about applying for your associate degree.

^cCore Curriculum transferrable to any public college or university in Texas.

***Collin Options:**

Mathematics *

MATH 1314, 1316, 1342, 2320, 2412, 2413, 2414, 2415 (These courses satisfy the AS, AA, & AAT Math requirement)

MATH 1324, 1325, 1332*, 1350, 1351 (These courses apply only to the AA or AAT)

** Check with academic advising regarding degree applicability. Some majors or institutions may require a higher-level mathematics course.*

Humanities/Fine Arts - choose one from: **ENGL** 2322, 2323, 2327, 2328, 2332, 2333, 2341, **HIST** 2311, 2312, 2321, 2322, **HUMA** 1301, **PHIL** 1301, 1304, 2303, 2306, 2307, 2321, **ARTS** 1301, 1303, 1304, 1313, **DANC** 2303, **DRAM** 1310, 2361, 2362, 2366, **MUSI** 1306, 1307, 1310

Social and Behavioral Sciences

ANTH 2302, 2346, 2351 **CRJ** 1301 **ECON** 1301, 2301, 2302 **PSYC** 2301 **SOCI** 1301, 1306

Area 1 Speech

SPCH 1311, 1315, 1321