



AAS Insurance Management - Insurance Industry Track to  
***Bachelor of Applied Arts and Science***  
**Guided Pathway**  
 Effective beginning with the 2023-2024 catalog



### First Year - Collin College

FIRST SEMESTER	SECOND SEMESTER
BCIS 1305 Business Computer Applications	INSR 1345 Commercial Liability Risk Management and Insurance ( <i>INSR 1301 Prereq</i> )
BUSI 1307 Personal Finance	INSR 1374 Personal Lines Insurance Underwriting ( <i>INSR 1305 Prereq</i> )
*ENGL 1301 Composition I	*Mathematics (see list below)
INSR 1301 Commercial Insurance	*Humanities/Fine Arts (see list below)
INSR 1305 Personal Insurance	*Speech (see list below)
15 credit hours	15 credit hours

### Second Year - Collin College

FIRST SEMESTER	SECOND SEMESTER
BMGT 1344 Negotiations and Conflict Management	BMGT 2303 Problem Solving & Decision Making <sup>1</sup>
INSR 1351 Essentials of Risk Management	INSR 1355 The Legal Environment of Insurance (Capstone)
INSR 1353 Insurance Operations	INSR 1375 Insurance Data Analytics
MRKG 2333 Principles of Selling	INSR 2319 Liability Insurance Claims Adjusting
*Social/Behavioral Sciences course	INSR 2340 Multiline Insurance Sales and Marketing ( <i>INSR 1374 Prereq</i> )
15 credit hours	15 credit hours

1. May substitute BUSG 2380

### AAS Insurance Management - Insurance Industry Track

Contact your advisor at Collin College for information about applying for your associate degree.

\*Core Curriculum transferrable to any public college or university in Texas.

### Third Year – University of North Texas

Students must fulfill UNT admissions requirements which can be found on the UNT website.

FIRST SEMESTER	SECOND SEMESTER
University Core: ENGL 1320 College Writing II	University Core: Life/Physical Science
University Core: Life/Physical Science	University Core: PSCI 2305 US Government
BAAS 3020 Inquiry and Discovery	BAAS 3000 Inquiry and Discovery
Professional Development (1) Concentration Course	Professional Development (1) Concentration Course
Professional Development (2) Concentration Course	Professional Development (2) Concentration Course
15 credit hours	15 credit hours

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### Fourth Year – University of North Texas

FIRST SEMESTER	SECOND SEMESTER
University Core: Humanities or Fine Arts (whichever not taken previously in First Semester, Second Year)	University Core: PSCI 2306 US/TX Government
University Core: HIST 2610 US History I	University Core: HIST 2620 US History II
University Core: Component Area Option (advanced)	Professional Development (1) Concentration Course
Professional Development (1) Concentration Course	Professional Development (2) Concentration Course
Professional Development (2) Concentration Course	BAAS 4100 Managing a 21 <sup>st</sup> Century Career
15 credit hours	15 credit hours

### *Bachelor of Applied Arts and Science*

#### Collin Options:

Mathematics – choose one from: **MATH** 1314, 1316, 1324, 1325, 1332, 1342, 1350, 1351, 2305, 2318, 2320, 2412, 2413, 2414, 2415

Humanities/Fine Arts – choose one from: **ARTS** 1301, 1303, 1304, 1313, **DANC** 2303, **DRAM** 1310, 2361, 2362, 2366, **ENGL** 2322, 2323, 2327, 2328, 2332, 2333, 2341, **HIST** 2311, 2312, 2321, 2322, **HUMA** 1301, **MUSI** 1306, 1307, 1310, **PHIL** 1301, 1304, 2303, 2306, 2307, 2321

Social/Behavioral Sciences – choose one from: **ANTH** 2302, 2346, 2351, **ECON** 1301, 2301, 2302, **GOVT** 2305, 2306, **HIST** 1301, 1302, 2301, **PSYC** 2301, **SOCI** 1301, 1306

Speech – choose one from: **SPCH** 1311, 1315, 1321